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GLADIOLUS PRICE LIST
Bulbs Tested and True to Name
CHAS. B. RAFFAUF, Independence, Iowa

We believe that the Gladious is sufficiently popular among American flower growers to warrant a reduction in the lengthy and elaborate descriptions attending most of the varieties commonly catalogued. In addition, we believe that there are many varieties which possess so little merit that they should be discarded from modern lists. To this end we have prepared a stock of tested varieties worthy of your consideration, with descriptions as true and concise as possible, and prices as reasonable as consistent with the available stock within our control.

Now then, let's talk business. In the first place, it is going to be your task to determine what individual or firm is going to serve YOU as you wish to be served. It has been said that persons who love flowers are honest and reliable. This is not always the case for there are some dealers who love flowers, but who love money moré. The firm or individual honestly interested in your personal success or failure, takes your money, gives you your money's worth and manifests a lasting interest in the "worth."

If you will give careful thought you will realize that out of the thousands of varieties of gladioli there must be many that are so nearly alike that only an expert can point out the variations. There are very few persons who imagine they must have all or none, for that would be absurd. We suggest, if you are a beginner, that you select only a few from each color class and make up the bulk with a tested mixture. If you are an enthusiastic glad. grower we trust that descriptions, herewith, will convey as nearly true color classifications and type characteristics as can be expected. We have found it difficult in very many instances, to omit our personal descriptive exuberances—but we have done so. Some of us mortals rave over one particular variety while to others our grammatical explosions are quite overdrawn. Therefore we have omitted them.

You know quite well, when two or three descriptions in the same catalog read "the grandest white in existence" or "the best commercial red on the market" that somehow, someway, someone must have worn leather goggles when he proof read. We insist, therefore, that a catalog usually shows up the dealer.

Beginners wishing detailed information relative to culture and care of the gladiolus, may obtain same upon request.

We do not make substitutions, intentionally. When customers give us permission to substitute we shall use our best judgment and guarantee satisfaction.

 $\label{eq:transportation} \textbf{Transportation charges paid unless otherwise noted.}$ 

Remittance maybe made in any form; however, coin or bills are sent at your own risk. Please do not send checks unless you have money to your credit.

Do not hesitate to send small orders even though for a single bulb. We add extras only with orders amounting to \$2.00 or more.

We are human—mistakes may occur. We want to treat you right—if you give us the chance. We smile all over when you pat us on the back and say "you treated me well."

## Price per Dozen, Multiply by Ten.

Adaline Kent—Delicate light rose pink; straw colored throat with ruby dashes. Petals heavily	40
ruffled\$	.40
Adelina Patti—Bishops purple	.25
Alice Tiplady—Primulinus. Large, orange saf- fron color	.25
TION COLOR	
America—Delicate light pink	.05
American Beauty—Very large flowering; true American Beauty color, with creamy yellow throat	.50
Anna Ehaning Don't releast Nell mage deeper	
Anna Eberius—Dark velvety, Nell rose; deeper shade in throat. Spike very erect	.15
Anthony B. Kunderd-Tall, quite large, heavily	
ruffled flower of delicate deep cream color. Overspread finest blush pink. Lower petals	
primrose cream	.80
Attraction-Large, well opened flower of rose	
crimson; pure white throat	.10
A-t O (T.11) > > 1	.10
Autumn Queen (Lillian)—Nearly white ground color with light scarlet spot on lower petals.	
Strong	.15
Baltimore (Salmon Queen)—Showy salmon with	
red-brown blotch	.10
Baron Hulot-Clear, dark violet blue, fine vellow	
Baron Hulot—Clear, dark violet blue, fine yeitow bands, lower petals	.05
Bertrex—Pure white with lilac shading in throat	.15
Best Violet—Clear reddish violet; two fine yellow	
lines, lower petals	.10
Blue Jay-Light blue with white and maroon	•
throat. (Catharina, better)	.25
Black's Early Pink—Salmon pink, with flaked	
markings. Early as Halley	.05
Byron L. Smith—Lavender pink on white ground	.40
Canary Bird—Clear yellow gandavensis. Rather	.40
dwarf habit	.10
Candidum—Large white blooms; tips of petals	.10
	.05
Charlemagne—Giant type flower of sunrise red,	•00
flaked darker and marked with large creamy	
white blotch, densely spotted with purple car-	
mine	.10
Chicago White-White with small lavender lines	
lower petals. Early	.05
Capt. A. C. Baker—Large velvety red with darker	
	.10
	.50
	.15
	.20
Cracker Jack-Dark velvety red, throat spotted	
	.05
Crescent Queen—Dark wine red, deeply ruffled	.25
Crimson Glow-Deep flag red, very large and	
clear	.50
David S. Jordan-Large, flame colored, with light-	
	.40
Daisy Rand-Deep salmon pink, over white ground	.15
D. J. Whitney-Salmon flesh, with two striped yel-	
	.75
Dr. F. I. V. Skiff-Clear flesh pink; light ruby	
center, sometimes striped rose pink	.15
Diener's White-Milk white with faint tinge of pink.	
in throat 2	.00
Dr. L. Cothran-Salmon pink, blue striped; yel-	
low throat	25

E. J. Shaylor-Very tall, strong grower. Pure,	
deep rose pink, distinctly ruffled	.40
Elizabeth Gerberding—Erect grower. Shell pink with speckled center of ruby and yellow	.15
Estella—Deep rose pink, very large	.15
Else Rose—Cattleya pink, a blending of rose pink	.10
shading to white with creamy throat	.60
Empress of India-Very dark maroon, almost	
black	.10
Europa—Large round flower of purest white,	
spikes firm and erect	.20
Evelyn Kirtland—Rosy pink, darker at edges fad	
scarlet blotches lower petals. Exceptionally	
ing to shell pink at center, with brilliant scarlet blotches lower petals. Exceptionally tall grower	.15
Emilie Ashe—Creamy white, small cerise blotch	
lower petal. Heavily ruffled	3.00
Fairfax—Solid magneta, lips of throat light yellow with deep magenta spot	.15
Flora—Clear yellow. A close rival to "Golden	.13
Measure" (We recommend highly)	.40
Florence-Very graceful, deep lavender with	
creamy throat	.25
Frank J. Symmes-Salmon rose pink, with red	
center. Ruffled edge	.20
Frilled Pink—Delicate pink, penciled yellow and	15
straw in throat	.15
Geo. Paul—Large maroon slightly stained yellow	
Giant Myrtle—A magnified Myrtle	1.50
small yellow throat. Rather dwarf habit	.10
Glory of Holland—Pure white, with exception of	
faint pink tint in throat	.10
Goliath-Large dark wine color	.15
Golden King-Clear yellow; vivid crimson blotch	
in throat. Strong grower	.10
Gretchen Zang—Tall soft shade of pink blending	
into scarlet on lower petals	.15
Golden Measure—Large clear yellow	3.00
Halley—Wide open salmon pink, with creamy blotch overlaid with red lines in throat, early	.05
Helen Todd—Light rose pink with deep pink edge,	.00
bright scarlet center	.15
Herada—Deep lilac	.15
Heliotrope—Rich velvety purple	.40
Ida Van-Bright red to flaming pink, darker melt-	
ing shade of red in throat	.10
Independence—Cherry color, marked white and	^~
maroon in throat	.05
Intensity—Large bright scarlet, flaked white in throat	.10
Jack London-Light salmon, brilliant orange	.10
stripes, golden throat, ruby striped center.	-
Large	.40
John M. Coulter-Rich dark shades of red, ruffled	.20
Jonathan Webb-Light scarlet, finely painted	0.5
white, mottled throat	.25
Kentfield—Similar to Mary S. Burke Kunderd's Glery—Known as first new ruffled	.25
strain, light cream, small crimson stripe. Rath-	
er dwarf	.10
K's Golden Glory	.70
K's Orange Glory-Splendid grower and distinct	
in its color class	.35



K's Purple Glory—Deep velvety maroon red, ruf-	
fled	
	35
K's Snow Glory-Purest white, blue lines 4.0	00
	35
K's White Glory	20
LeMarechal Foch—(Indeed, we recommend it.)	
Like America, but very much larger, petals widely expanded. Early. While our stock	
lasts, each	40
	25
	15
	10
	LU
Louise—Very large, bright lavender, lighter to- wards center; blotch of maroon	40
Loveliness—Pale cream, suffused apricot in throat,	10
	15
Mary Fennell-Light lavender, tinged soft pink,	
	10
	25
Mary S. Burke-Canary yellow, overlaid with ap-	
ricot. Throat yellow	40
Majestic-Orange, white lines	50
Mary R. Reinhardt-Cream yellow with yellow	
	20
	05
	45
	15
Mona Lisa-Pale soft pink or blush white	75
Montezuma-Dark wine, mottled throat	25
Mrs. F. King-Light scarlet, shaded salmon	05
Mrs. F. Pendleton-Delicate pink, blood red blotch .	05
Mrs. G. W. Moulton-Tall, large, magtnta crimson.	
	20
Mrs. H. E. Bothin-Flesh-salmon pink, flame scar-	
	50
Mrs. Cothran—Crushed strawberry and ashes of	.25
	.40
Mrs. Dr. Norton—New sensation among gladioli. Cream and pink	75
	15
Mrs. John R. Walsh—Beautifully ruffled, large	
flesh pink with flame colored center 1	.00
Mrs. Wm. Kent-Light fawn to ashes of roses,	
old rose throat. Blooms a mass at end of spi	ke
Mrs. Watt-Rather short spike. A massive, brilliant	
	.05
	.15
Myrtle McNally—Heavily ruffled, cream with ruby	4.0
	.10
	.40
Mrs. Stanleigh Arnold—Soft purple pink, deep pink throat	00
75 75 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	.15
	.15
1910 Rose—Pure rose pink, white central line low-	.10
er petals	.10
Nora-Pale blue, deep blue lower petals	.40
Panama—Deep rose pink. A seedling of America	.05
Peace—Tall white, lilac spot lower petals	.10
Pink Reauty—Deen nink maroon blotch	.05
Pink Pefection—Delicate clear pink. Tendency to produce gracefully curved stems	15
produce gracerumy curved stems	.15

Pride of Goshen—A large "Kunderdii Glory," light salmon or flesh pink. Petals splendidly wav-	
ed	.10
Prince of Wales-New, clear salmon, yellow throat	.10
Princepine—Crimson scarlet, white throat	.10
Princeps Targe criments white throat	
Princeps—Large crimson, cream blotches	.05
Proserpine—Bright rose, graceful habit	.15
Pres. C. C. Moore-Salmon pink, darker throat,	
mottled and striped	.20
Queenly-Round pearly white, faint lilac throat.	
Graceful arrangement on stem	.10
Regal—Wine purple of merit	.25
Rose Bud-Light rose pink	.25
Red Emperor-Very large, rich dark scarlet	.15
Rouge Torch-Large white with scarlet feather	
lower petals. Slender stem	.10
Rosella-Large light rose, white throat, a favorite	.15
Roanoke—Large rich yellow, Prim.	.25
Ross Valley—Salmon pink, striped ashes of roses,	.40
red eye	.15
Scarsdale—Large, lavender pink, shaded dark rose	.10
San Anselmo—Pure white, striped pink	.35
Sentinel-Rose pink, white penciled iris-like	
throat	.10
Summer—Deep lavender, dotted throat	.15
Sulphur King-Gandevensis type, clear yellow	.15
Sir Roger-Dark maroon, heavily ruffled	.25
The King-Purple magenta, maroon and yellow	
blotch	.15
Thos. T. Kent-Rose pink, ruby lines	.25
Titanic-Magenta crimson, white central lines	
lower petals. Very large bloom. Special	
price 15c each until the first hundred are sold,	
thereafter, each	.20
War-Deep blood red	.05
White America-Clear white. Same habit of	
growth and form of flower as America	.15
William Kent-Creamy shell pink; golden ochre	
center. True color combination almost inde-	
scribable. Heavily ruffled1	5.00
Wilbrink-Pink sport of Halley. Resembles Hal-	
ley except for ground color	.10
	.10
Youell's Favorite-Rosy lavender pink, ruffled	
splendidly	.15

A number of varieties are not listed. If you wish some sort not listed write for prices.

## **MIXTURES**

We do not catalog a general mixture, but we make up a mixture for beginners which we guarantee to please. Not more than two collections to a customer.

Pinicon Mixture (Beginner's Collection) 30 Bulbs, \$1.00



M. DIAM. 2 TO 3 .M. APART SNOWDECONG BIN. BULB PLANTING CHART DISTANCE APPART Furface of ground LILIES

Keep This

Future

Reference

If You Have

Friends Who

Would Like

Copies, Send Us

Their Addresses

